



## A Memorandum of Understanding

Between

**Teseo Institute SSML Salerno**

And

**Romanian – American University, Romania**

This MEMORANDUM OF UNDERSTANDING (MOU), executed by and between:

**"PARTNER UNIVERSITY"**, TESEO Institute-SSML Salerno, with headquarters in San Cipriano Picentino (SA), Piazza Umberto I, 16, Italy, with financial identification code 03057290607, represented herein by its Rector (**Position**), Prof. Ph. D. Stefano Amodio, and herein after referred to as **"SVU"**;

And

**"ROMANIAN – AMERICAN UNIVERSITY"**, A Private University attested by the Romanian Agency for Quality Assurance in Higher Education, 1B Expoziției Blvd., Sector 1, code 012101, Bucharest, Romania, **represented herein by its Rector, Prof. Costel Negricea, PhD**, herein after referred to as the **"RAU"**.

**ROMANIAN – AMERICAN UNIVERSITY, BUCHAREST, ROMANIA** and **PARTNER UNIVERSITY** recognize the value of establishing a collaborative relationship and to explore, develop and implement joint activities that are mutually beneficial. Hereby enter into memorandum of understanding to use their collective expertise and resources to promote academic exchange and cooperation in teaching and research in business for the mutual advancement of learning by:

- Promoting cultural and academic exchange for the students by a short/medium- and long-term student exchange programs / summer schools in various faculties run by the respective university.
- Promoting faculty exchange for better academic understanding and advancement.
- Involving faculty from both the institutions in preparing curriculum and imparting instructions in the newly established programs and arranged for the participation of faculties/students in seminars and conferences organized by the respective institutions.
- Involving faculties and students from both institutions in preparing case studies relevant to the contemporary international business environment.
- Exploring possibilities of offering joint degrees for bachelor's/Masters' level program in management, leadership, hospitality or other fields.
- Encouraging student exchanges at under/post Graduate levels: exchanging academic and technical information of mutual interest and identifying opportunities in joint research and development in specific disciplines of interest.

IN WITNESS WHEREOF, the parties hereto, through their duly authorized representatives, signed this agreement at the date and place indicated below their signatures.

**Partner University**

Teseo Institute SSML Salerno

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**Representative**

**RECTOR**

**Date: 01.03.2024**

**Witness:**

Prof. Phd. D. Stefano Amodio

**Mr./Mrs./Dr./Prof.  
Rector**

Position

**Date: 01/03/2024**

**ROMANIAN – AMERICAN  
UNIVERSITY, BUCHAREST,  
ROMANIA**

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**(PROF. COSTEL NEGRICEA, PhD)**

**RECTOR**

**Date:**

**Witness:**

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**PROF. TUDOR EDU, PhD**

Vice-President for Research,  
Innovation and  
Internationalization

**Date:**